# Introducing DSL<sup>1</sup>

Connectivity
AnyTime\_AnyWhere

## **Ten Business Partners**

CAIS, Inc.
Chuck Zumbaugh 877.651.2247

Computer Support Associates, Inc.

Paul Wolf 504.885.9758

Comtech, LLC Dave McConnell 703.858.3775

Focal Communications Corp.
Richard Coyle 703.637.8727

**GAITS, Inc.**Thomas S. Asefi 703.866.2400

TEQ- Integrated Technologies, Inc.
Larry Rowland
301.589.4666

Net Connection Corp. Mary Corbiere 703.757.1764

Netifice Communications, Inc.
Angela West 703.318.0158

Network Access Solutions Laurie Maisel 703.793.4033

Omega Consulting, Inc. Gavin Stokes 703.548.9886

#### **FTS Mission**

Our business is to provide information technology solutions and network services that deliver the best value and innovation to support our customers' mission worldwide.

## **Vision**

World-class DSL services and solutions for the 21<sup>st</sup> Century.



## For Additional information on DSL<sup>1</sup> Please Contact

## **Mattie Buford**

Program Manager Telephone: 617.565.5770 Email: Mattie.Buford@gsa.gov

## **Armando Santos**

Procuring Contracting Officer Telephone: 510.637.3875 Email: Armando.Santos@gsa.gov

## **Mimi Bruce**

Director of Customer Service Telephone: 510.637.3890 Email: Mimi.Bruce@gsa.gov



## **Federal Technology Service**

## **Presents**

## DSL<sup>1</sup>

# Connectivity AnyTime\_AnyWhere



http://answer.gsa.gov

## Facts about DSL<sup>1</sup>

## **Geographic Coverage:**

Nationwide (all 50 States and the District of Columbia, U.S. territories and possessions, the Commonwealth of Puerto Rico, and the Northern Mariana Islands)

#### **Contract Award Date:**

December 29, 2000

#### **Contract Period:**

January 1, 2001 through December 31, 2001 with four one-year renewable options.

#### **Estimated Contract Value:**

\$300 Million

#### **Orders:**

Via GSA, Credit card or via Direct Order with Delegation of Authority from PCO

## **Technical Help Desk Support:**

Available 7 x 24 x 365 to all subscribers.

## **Service/Equipment Installation:**

Completed and fully functional 45 days after receipt of order.

## **Service problem resolution:**

Identified and resolved within 24 continuous hours or next business after receipt of notification unless a longer time is mutually agreed upon.

U.S. General The Services Administration, Federal Technology Service awarded a Multiple Award Indefinite Delivery Indefinite Quantity contract to ten firms to provide broadband Digital Subscriber Line services (DSL) nationwide. The national contracts, DSL<sup>1</sup>, will support the GSA's eleven regions, all Federal Government agencies and the Department of Defense.

**DSL**<sup>1</sup> will serve as a source of supply for broadband Digital Subscriber Line services anywhere within the United States and will allow for value added full services solutions by FTS as well as direct ordering by other Agencies and the Department of Defense.

The scope of the *DSL*<sup>1</sup> contract is Asymmetrical DSL (ADSL), Symmetric DSL (SDSL) and ISDN DSL (IDSL) with speeds ranging from 144 Kbps to 6.0 Mbps downstream, 128 Kbps to 1.5 Mbps upstream, and includes Internet access with e-mail and Internet Protocol (IP) Static Addresses.

## The Benefits of DSL

Digital Subscriber Line (DSL) is a service that offers a faster Internet connection than a standard dial-up service connection. DSL technology uses existing telephone wiring to deliver high-speed data services to businesses and homes. These digital services will ultimately be used to deliver bandwidth intensive applications like on demand and distance learning. The benefits of DSL technology far exceed those of other access technologies currently available. These benefits of DSL include:

The Telework Advantage: DSL gives
Teleworkers the option of connecting directly
to their LAN/WAN via dedicated private
circuits or connection through an Integrated
Service Provider (ISP) using the agencies
firewall and Virtual Private Network (VPN)
capabilities.

<u>Security</u>: DSL, because it uses the existing telephone system, supplies a private, point-to-point connection between a user and the telephone company¹s central office.

**Speed:** DSL can ensure the data rates necessary to handle all kinds of applications; from broadcast quality video, to bi-directional video conferencing, to high-speed data transfer.

Connectivity: With DSL, a user is always connected. This constant connection will support streaming applications such as IP Multicast that can be used for business, education, and entertainment.

<u>Ease of use:</u> DSL is up and running following a single visit from an installer. Once the installation is complete, the user is connected!

**Reliability:** The copper-based telephone network over which DSL operates is one of the most reliable infrastructures in the world.